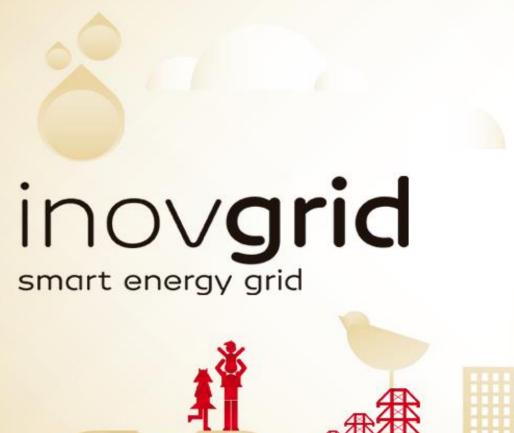
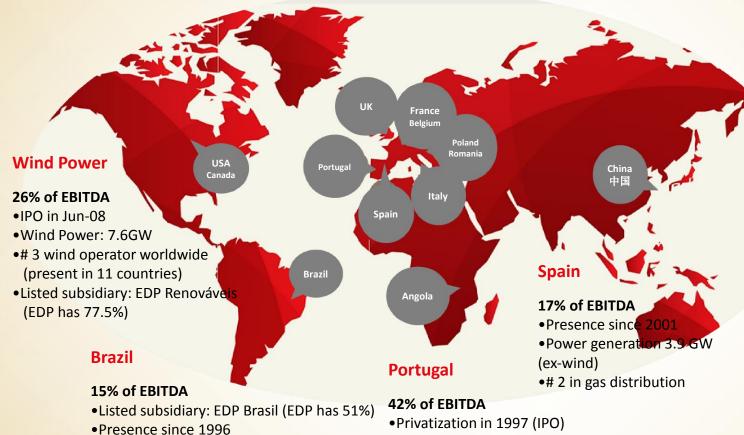
EDP Distribuição Smart Grid Thinking: inov**grid**







EDP Group, a global energy player...



Key Figures:

- #1 Top World in Dow **Jones Sustainability Index Utilities Sector**
- #3 World wind energy company
- **#1** Europe hydro project (+3,5 GW in development)
- #1 Portuguese industrial group
- **EBITDA 2012:**

Portugal 42% Other 58%

- Privatization in 1997 (IPO)
- Single electricity distributor
- Power generation: 9.9 GW (ex-wind) (from which 5.4GW is hydro)



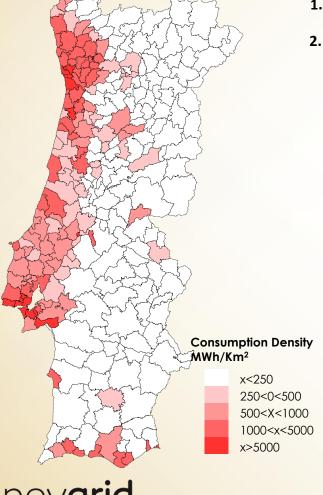
Power generation: 2.0GW

(from which 1.8GW is hydro)

•2 electricity distribution concessions

EDP Distribuição, Portuguese DSO with over 6 million customers ...

Energy Consumption Density

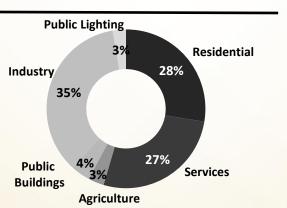


smart energy grid

Main Figures (2012)

1.	Headcount (#)	3 528
2.	Regulatory Asset Base (M€)	~3 000
	• Substations (#)	414
	 MV/LV Substations (#) 	65 161
	HV/MV Network (km)	83 319
	• LV Network (km)	140 415
	• Customers (thousands)	6 095

Energy Consumption Use (2012)

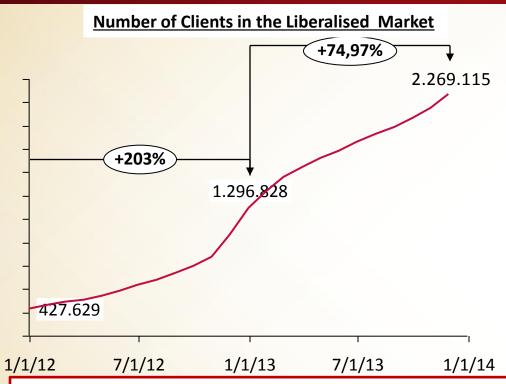


Key Figures:

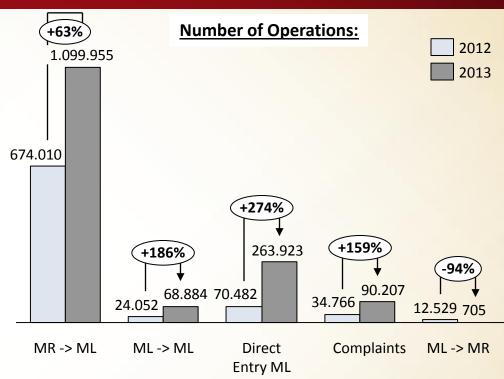
- 6 million customers;
- 44.7 TWh Distributed Energy;
- 58 min TIEPI;
- 1708 Customers/ Employee



EDP Distribuição fulfils Switching Operator role, in a Liberalised market with a significant growth, recognised as a high quality and neutral process



- ✓ About <u>1.8m Clients have made the transition</u> from regulated market to free market in just two years
- ✓ June 2012 and January 2013 marked the discontinuation of LV tariffs, which helped to accelerate the pace of migration of Clients
- ✓ The goal of EDP Distribuição is to be prepared to respond to the requests/needs of Suppliers, meeting the deadlines set by ERSE



- ✓ <u>Audit 2010</u>: Excellent Results for EDP Distribuição -> no priority recommendations
- ✓ ERSE has given particular attention to this area and has recognised and praised the quality and impartiality role of EDP Distribuição as Manager of the process of switching supplier

(1) Extrapolation from December 2013





EDP Distribuição receives over 10 million contacts per year from clients through the main service channels



Commercial support line-

+700,000 calls



Business line

5,000 Clients with access



Fault line

+1,000,000 calls



SMS

+1,000,000 SMS sent at critical moments in the relationship with the client



IVR Readings-

~9,000,000 calls



Online Distribution

+100,000 registered clients



Shops / Agents

~300,000 contacts



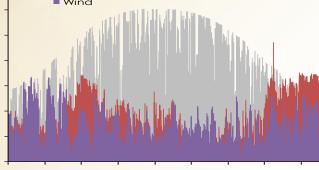
Other channels-

- ✓ InovGrid Line
- ✓ Priority Line
 - ✓ IP Line

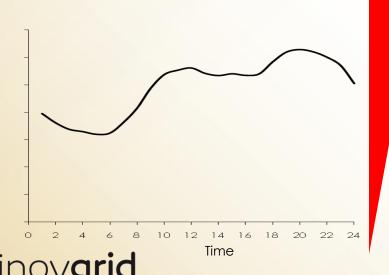


The Grid is an enabler for the increased penetration of intermittent renewables, adding flexibility between supply and demand...

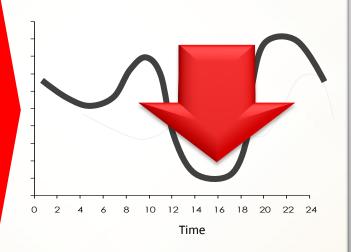




Demand patterns GW



Demand patterns with RES GW



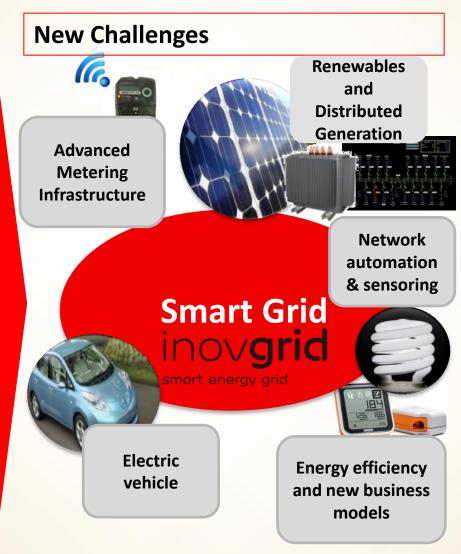
Needs:

- Grid Control;
- Generation Mix Management;
- Storage Back-up;
- Energy Pricing;
- DSM/DR;
- ...



Smart Grid is key for DSO new challenges on market liberalisation, distributed generation, energy efficiency and electric vehicle integration...

Historical Challenges Quality of Service Operational Efficiency Supply customers with high quality of service Minimize OPEX and CAPEX



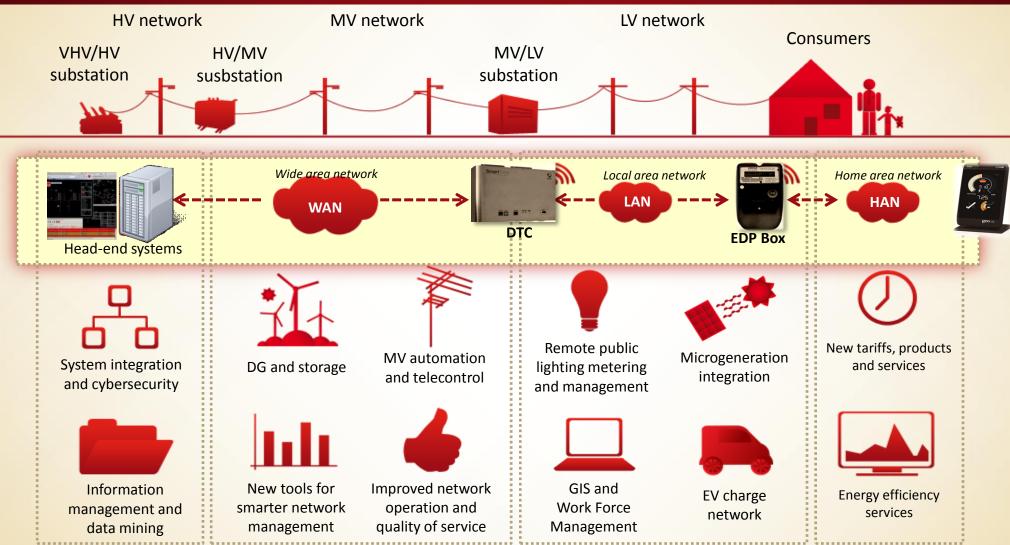
New challenges:

- New ways of planning and managing the grid (e.g. DG, bidirectional energy flows...);
- More information to customer energy efficiency;
- New technologies (e.g. energy storage) and new business models (e.g. DSM, dynamic energy prices...);
- EV integration (e.g. V2G, smart charging...)

• ...



EDP Distribuição is building the inovgrid concept, smart grid based, with an integrated approach, touching different areas to this change...





InovCity Évora demonstrates, in a living lab, strategies for accessing remote and difficult customers, energy efficiency, public lighting and EV....

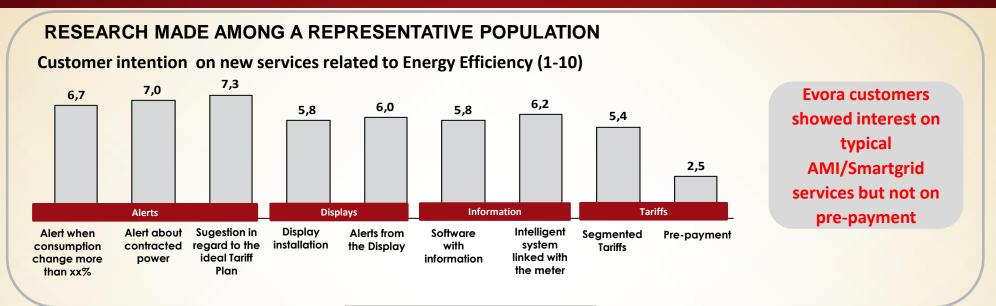


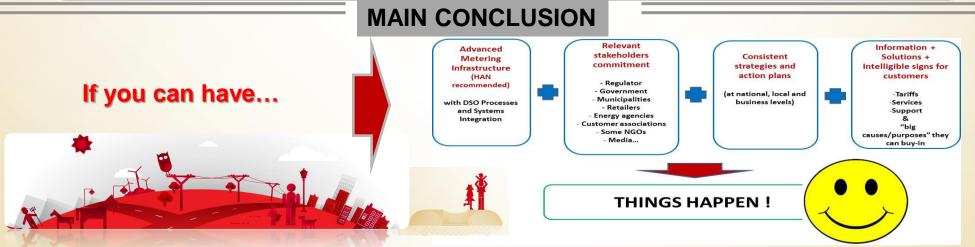
Main attributes of Évora site:

- 1. Évora municipality:
 - 54 000 inhabitants
 - 1 307 km² of area (urban and rural)
- 2. Project includes:
 - 30k EDP Boxes and 341 DTCs
 - Integration of IT systems
 - Communications infrastructures
 - New services and products
- 3. Involvement of the major players of the municipality
- 4. Coordination with the national electric vehicle charging network



research have been made in order to characterize Évora customers, observe behaviours and collect perceptions about future energy services...

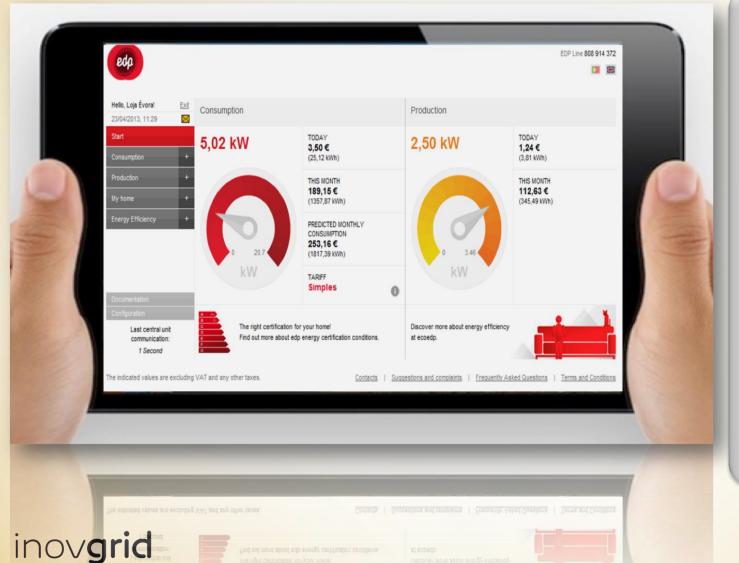








Focusing disruptive innovation for end users involvement...



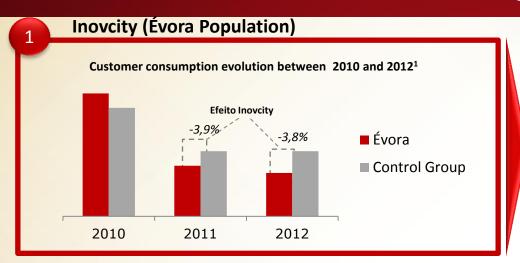
smart energy grid

Available Features

- Real-time control;
- Consumption + Production;
- Real-time billing;
- •Online access μGeneration;
- Control of energy costs;
- Value added services;
- •New tariffs and price plans...

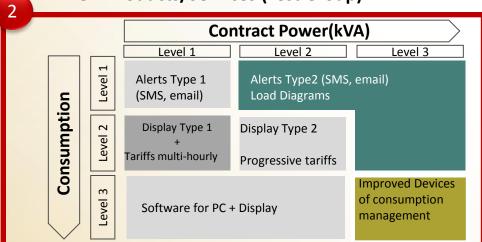


Significant energy efficiency gains demonstrated by smart grids and customers interaction in Évora ...



- Consumption reduction¹ of 3,9% comparing with the control group ²;
- Invoices based on real consumption. Permanent access to the consumption history in the EDP online portal.
 Exposed by project communication activities and energy efficiency recommendations.
- Results show to be persistent.

New Products/Services (Test Group)



- Consumption reduction⁴ of 5,3% ⁵ for customers group with access to alerts, reports and special tariffs;
- Consumption reduction⁴ of **6,6%** for customers group with displays/monitoring systems⁶.

(1) Results between March 2011 and February2013; (2) 2,1% of error margin, for an confidence interval of 95%95%; (3) From 2011 until 2011 there was a general decrease in electricity consumption, probably associated to the negative economics conditions(effect normamaly filtered by using a control group; (4) Comparison Results 2012 vs. 2010. (5) Error margin of 5,2% in IC 95% (6) Error margin of 4% for IC 95%;

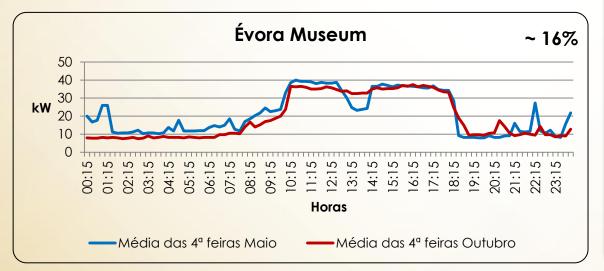
inovgrid smart energy grid

distribuição

Significant energy efficiency gains with high consumption LV customers interaction ...



- "Data coming from EDP, particularly the visual information, has been extremely useful and interesting for all the Museum team"
- "There was a major concern of involving all the 17 people that work here, and making them aware of the energy consumption reduction topic"
- "We **started by solving the night problem**, (...) we chose to switch on the lights step by step, instead of all at the same time, when we needed to walk around the museum at night."
- "Natural light in the building was maximized in order to reduce consumption"

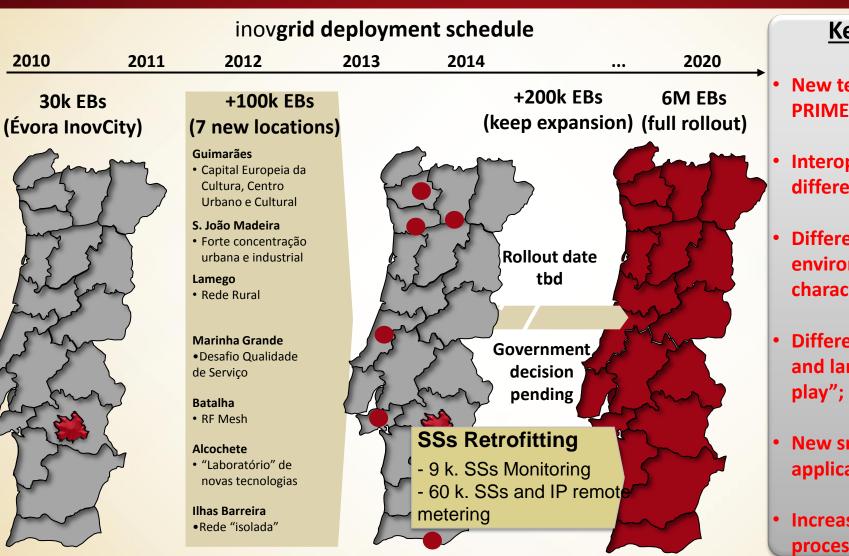


Main Findings:

- Energy efficiency gains between
 6% and 24%, in high consumption
 LV consumers;
- Small reductions in consumption altogether have a large impact in the monthly bill for high consumption LV customers;
- Close interaction with consumers
 (in particular the facilities manager)
 is key to ensure effective
 consumption reduction, as only
 11% of them accessed the online
 web service;



EDP Distribuição is deploying the inovgrid concept in other locations, to consolidate knowledge and test different technologies ...



Key drivers:

- New technologies (PLC PRIME, RF Mesh);
- Interoperability of different suppliers;
- Different social and environmental characteristics;
- Different grid conditions and large scale "plug and play";
- New smart grids applications;
- Increasing business process integration...



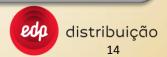
distribuição

inovgrid Évora site had over 1600 visitors from more than 30 nationalities...

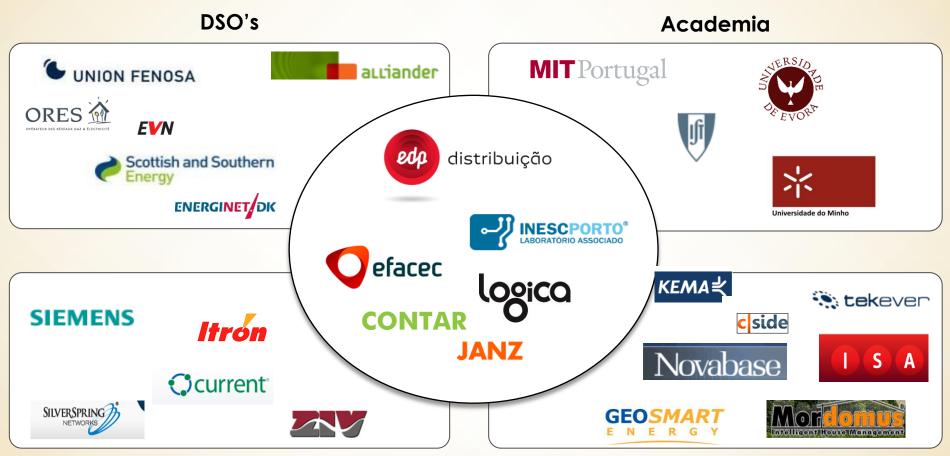


World wide visitants...

ERSE – Primeiro Ministro Japão - Prince Charles-China Three Gorges- Lógica-**Eandis - Bandeirante-Corpoelect-DR ENER CE-**Zhuai-França-Roménia-Ilhas Montanha-Macau -Fleming-DRC -Universidade **Unioeste-Fundação Getúlio** Vargas-Indonésia-ADREM-**ERDF-ABDI-Sentec-Basildon Council-Tuas Power-**Australia -QREN -Novabase-Mozambique-Singapore.....



A large number of Portuguese and international players has joined EDP in this project ...



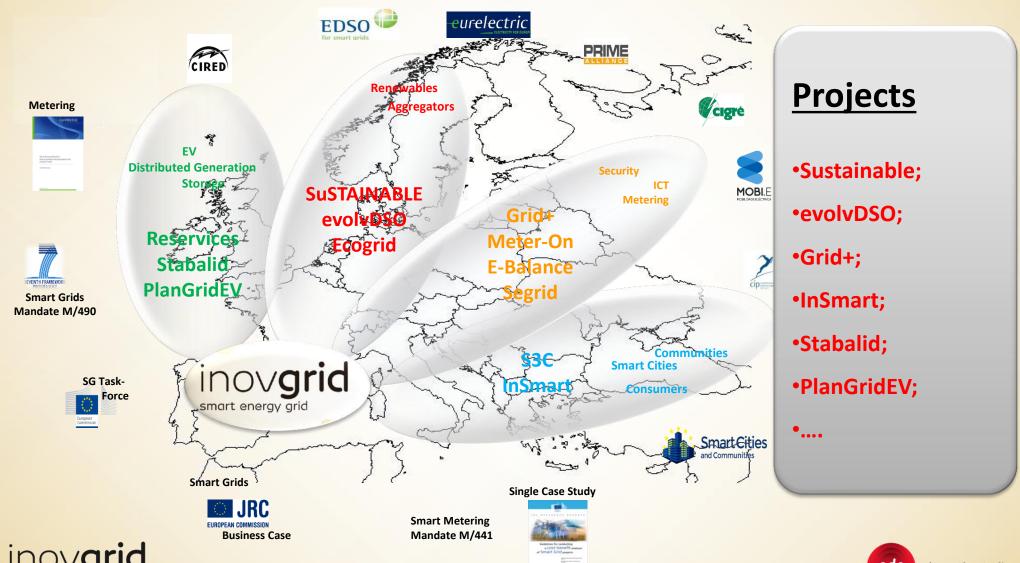


Technological companies



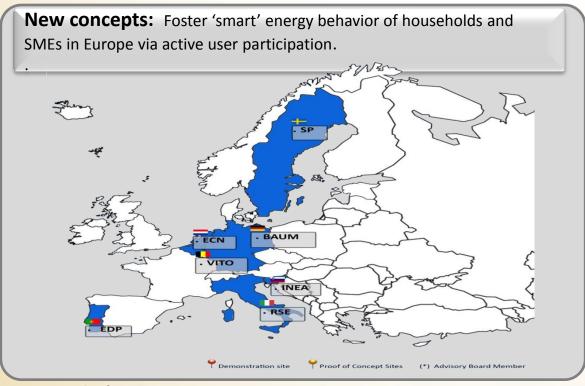


EDP Distribuição, with other DSOs, is actively participating, sharing and replicating knowledge and solutions in several European initiatives ...



Promoting Active Users participation in S3C, European FP7 Project, lead by VITO





Project S3C

Coordinator: VITO

Start Date: Nov. 2012

End Date: Oct. 2015

Duration 36 months

7 Partners from 7 Member
 States.

 24 Members in Advisory Board http://www.s3c-project.eu





inovgrid from a pioneer project to an international reference ...

2007: smart grids are an emerging trend and inov**grid** is a pioneer project.

TODAY: smart grids are in all DSOs agenda and inov**grid** is a reference.





Conclusion

- Smart Grids key drivers, focus on value creation based on customer centric services and local stakeholders active participation...
- Concerns and Challenges in the European Economic context, aims future Services challenges from the electrification increase, as key to achieve EU ambitious climate goals, ...
- Strategies for accessing consumers, based in a future-proof solution in a project commercially tested enabling innovative smart services, as demonstrated in Évora – the 1st Iberian inovcity...



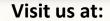
Welcome to the Future!



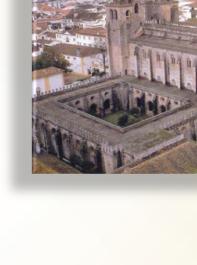
You are invited!

Thank you!





www.inovgrid.pt







S3C Midterm Conference visit to Évora inovcity

27th May 2014



S3C Midterm Conference visit to Évora inovcity 27th May 2014

Group #1 – Diogo Ramalho

14:30 inovcity Showroom

14:40 Vinyl Café, Client with in-home display

14:50 Secondary Substation

15:00 Electric Vehicle Charging Point

Group #3 - Guilherme Jacinto

14:30 | Secondary Substation

14:40 Electric Vehicle Charging Point

14:50 inov**city** Showroom

15:00 Vinyl Café, Client with in-home display

Group #2 – Cristina Monginho

14:30 Vinyl Café, Client with in-home display

14:40 Secondary Substation

14:50 Electric Vehicle Charging Point

15:00 inov**city** Showroom

Group #4 – José Valadas

14:30 Electric Vehicle Charging Point

14:40 inov**city** Showroom

14:50 Vinyl Café, Client with in-home display

15:00 Secondary Substation

MEETING POINT: OUTSIDE THE HOTEL at 2:15 pm

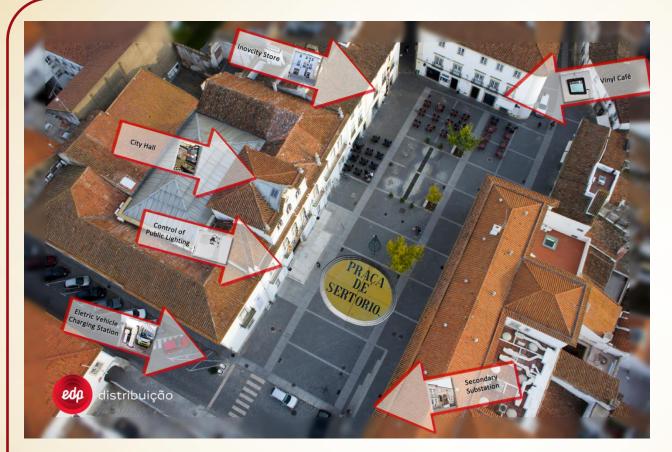
EDP Presenters:

inov**city** Showroom – Miguel Andrade & Pedro Godinho Matos Vinyl Café, Client with in-home display – Andreia Zacarias Secondary Substation – Filipe Matos Electric Vehicle Charging Point – Susete Albuquerque





S3C Midterm Conference visit to Évora inovcity 27th May 2014





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